

**University of Industrial Distribution**  
**Demographics Comparison: 2017-2019**



<b>Participating Member Associations</b>		<b>Participant Demographics</b>						
Association for High Technology Distribution	AHTD	<b>MEMBERSHIP TYPE</b>	<b>2019</b>	<b>%</b>	<b>2018</b>	<b>%</b>	<b>2017</b>	<b>%</b>
American Supply Association	ASA	DISTRIBUTOR	529	88%	527	87%	537	90%
Bearing Specialist Association	BSA	MANUFACTURER	55	9%	64	11%	56	9%
Copper & Brass Service Center Association	CBSA	OTHER	20	3%	15	2%	7	1%
Convenience Distributor Association	CDA	<b>TOTALS</b>	<b>604</b>		<b>606</b>		<b>600</b>	
Canadian Institute of Plumbing & Heating	CIPH							
Electrical Apparatus Service Association	EASA	<b>DEMOGRAPHICS</b>						
Electronics Components Industry Association	ECIA	<b>Age</b>	<b>2019</b>	<b>%</b>	<b>2018</b>	<b>%</b>	<b>2017</b>	<b>%</b>
Electro - Federation Canada	EFC	UNDER 30	99	16%	97	16%	84	14%
Equipment Marketing & Distribution Association	EMDA	30-40	235	39%	228	38%	211	35%
Foodservice Equipment Distributors Association	FEDA	40-50	181	30%	187	31%	192	32%
Food Industry Suppliers Association	FISA	50 PLUS	89	15%	-	0%	113	19%
Fluid Power Distributors Association	FPDA							
Gases & Welding Distributors Association	GAWDA	<b>Industry Service</b>	<b>2019</b>	<b>%</b>	<b>2018</b>	<b>%</b>	<b>2017</b>	<b>%</b>
Heating Air Conditioning & Refrigeration Distribution	HARDI	LESS THAN 5 YRS	147	24%	147	24%	148	25%
Heating, Refrigeration & Air Conditioning Institute of Canada	HRAI	5-10 YEARS	128	21%	124	20%	108	18%
International Association of Plastics Distributors	IAPD	10-15 YEARS	112	19%	127	21%	104	17%
Industrial Supply Association	ISA	15-20 YEARS	90	15%	78	13%	83	14%
International Sealing Distributors	ISD	20 PLUS YEARS	127	21%	130	21%	157	26%
International Sanitary Supply Association	ISSA							
Material Handling Equipment Distributor Association	MHEDA	<b>Responsibilities</b>	<b>2019</b>	<b>%</b>	<b>2018</b>	<b>%</b>	<b>2017</b>	<b>%</b>
National Association of Chemical Distributors	NACD	SALES/SALES MANAGER	282	47%	299	49%	289	48%
NAED Education & Foundation	NAED	OPERATIONS/ADMIN	120	20%	109	18%	104	17%
N. America Association of Floor Covering Distributors	NAFCD	EXECUTIVE MANAGEMENT	74	12%	74	12%	91	15%
The Association for Hose & Accessories Distribution	NAHAD	MANUF DISTRICT MANAGER	5	1%	6	1%		0%
N. American Wholesale Lumber Association	NAWLA	FINANCE	13	2%	17	3%	19	3%
N. America Building Materials Distribution Association	NBMDA	MARKETING	26	4%	25	4%	33	6%
National Fastener Distributors Association	NFDA	ALL THE ABOVE	30	5%	17	3%	26	4%
The Belting Association	NIBA	OTHER	54	9%	58	10%	38	6%
National Marine Distributors Association	NMDA							
National Paper Trade Association	NPTA							
Outdoor Power Equipment & Engine Service Association	OPEESA							
Petroleum Equipment Institute	PEI							
Pet Industry Distributors Association	PIDA							
Power Transmission Distributors Association	PTDA							
Southeastern Fasteners Association	SEFA							
Security Hardware Distributors Association	SHDA							
Specialty Tools & Fasteners Distributors Association	STAFDA							
Textile Care Allied Trades Association	TCATA							
United Veterinary Services Association	USVA							
Wholesale Florist & Florist Supply Association	WF&FSA							
Woodworking Machinery Industry Association	WMIA							